

# EXECUTIVE LEADERSHIP PROGRAMME

**Advisory Works®**

Strategic Execution Partners \_\_\_\_\_

As a business leader you'll know that your job is to get results, but achieving this through your team can be a challenge.

There is a lot of theory on how to be a great leader but what you really need is practical advice that really works and a supportive mentor to help you grow and develop as a leader. This is where we can help.

Recent research shows that motivational and inspirational leadership directly improves employee engagement, reduces absenteeism, increases individual and work team productivity, lifts customer feedback, and improves the bottom line<sup>1</sup>.

You need the fundamental foundations of leadership in place if you want to grow your business through your people. And because you can't lead others until you can effectively lead yourself, we'll work with you to develop your self-awareness as a leader.

We'll teach you how to build trust, encourage innovation, strategic thinking, communication and engagement, emotional intelligence, charisma and, of course, vision.

The programme is heavy on practical, real life, applied executive leadership. Depending on your needs, it may include elements such as:

- Transformational leadership
- Leading change
- Creating and maintaining engagement
- Self-awareness and self-leadership.
- Creating and communicating vision
- Developing other leaders
- Communication skills
- Having courageous conversations
- Leadership profiling tools
- Contextual leadership
- Fostering innovation
- High performance teams
- Decision making
- Creating urgency
- Strategic and systems thinking
- KBR/Stakeholder management
- Managing talent
- Coaching skills

While our Executive Leadership Programme is defined, we personalise it to each leader we work with. Leadership development is not a cookie cutter exercise but rather a partnership. We will work with you to identify your leadership strengths and gaps and create an individualised plan to maximise your growth.

The best leaders develop the leaders in their organisation and are the best managers and coaches of their people. We provide the tools, processes and frameworks that will develop you into a great leader.

We can also help develop leadership in your wider organisation, running facilitated training workshops that develop **self-leadership, team leadership, middle managers** who are leading leaders and those who are **leading organisations**. This includes assisting your business's **Senior Leadership Team (SLT)** to become a high performing team. These workshops, with practical tools and exercises, are tailored to suit your organisation and will specifically address your business's leadership development needs.

If you'd like to learn more about our Executive Leadership Programme and the difference it can make to you and your business then contact us now. We'd love to unlock your leadership potential.



**“Advisory Works have made me more effective at Board level and in empowering our CEO to grow the business.”**

CLIVE WASHINGTON  
MANAGING DIRECTOR OF PACIFIC WIDE

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*The role of a leader is to inspire,  
navigate the future and  
lead change with certainty*

**SIMPLIFYING BUSINESS**